

# **Celebration** **SUNDAYS**

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**HARVESTING SOULS IN UNITY**



## **Evangelism** **Training**

# EVANGELISM TRAINING

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## ***What is Evangelism?***

The type of evangelism we do is evangelism based on action and prayer that seeks to establish the kingdom of God in our neighborhoods and cities, and thereby facilitates an atmosphere of godliness where those that do not know Christ have the opportunity to be saved, and where they become aware of God's existence and power, and begin to fear Him.

Our goal is to outreach to those outside of the church so that all peoples are aware and given the opportunity to decide if they want to enter into the eternal kingdom of God and enjoy a kingdom lifestyle while here on earth.

We will go into neighborhoods and areas where large groups of people gather (i.e., parks) to offer Christ, counseling and on-the-spot prayer for the purposes of reconciliation, restoration and edification. We will:

- Offer prayer to all who are in physical, financial or spiritual need
- Inform unbelievers and the unsaved that they can, through Jesus Christ, have citizenship into the Kingdom of God which grants each citizen access to benefits that leads to a joyful, peaceful and abundant life
- Encourage and edify the believer through prayer and reminding them of how to use the keys of the kingdom

## ***Who should participate?***

Christians are "saved to save". Every single Christian is called to evangelize.

*And he said unto them, Go ye into all the world, and preach the gospel to every creature.  
(Mark 16:15)*

At a minimum, everyone should be a part of Personal Evangelism where you testify to others whom the Lord is and what He has done in your personal life. Christians who have a solid foundation in Christ (not a new believer), who understand and utilize Kingdom principles, who have an awareness of spiritual warfare and how to battle successfully should be able to move into other levels and types of Evangelism.

## ***What is this Gospel?***

"Gospel" literally means good news. The good news is that God loves us and He wants a relationship with His human creation. God wants to bless us. He wants a relationship with us and desires to teach us His ways so that we can become all He created us to be. Everything in life has good news and bad news associated with it. The entire truth is generally found in a combination of both. Emphasizing one side to the exclusion of the other is not the whole truth. The same is true of the gospel of Jesus Christ.

Until we know the bad news, we can't truly appreciate the good news. You would not appreciate a stranger bursting into your home and dragging you outside, unless you first understood that your house was on fire. The best approach is to present what the apostle Paul called the "whole counsel of God" (Acts 20:27). God's whole counsel includes both

the bad news about our natural state and the good news about God's plan to redeem us. Until we understand that we are destined for hell because of our sin, we cannot appreciate all that Jesus did for us on the cross. If we don't realize how hopeless we are, we won't recognize the great hope Jesus offers (Hebrews 6:19). Unless we recognize that we are sinners, we can't appreciate a Savior.

The bad news is that we were all sinners deserving of hell for our sin against a holy God. The bad news for those that are still non-believers or unbelievers is that they live in the Kingdom of Darkness still destined to live forever and ever in hell, eternally separated from God. But, there is hope. There still remains good news to those that remain alive.

The good news is that Jesus came to call each and every one of us out of darkness and into His marvelous light so that means that anyone that is a citizen of the Kingdom of Darkness has the ability to escape that kingdom and gain citizenship into the Kingdom of Light where we enter into the rule of Jesus through spiritual rebirth. In the Kingdom of Light we become children of God; citizens of heaven; sealed with the Holy Spirit; the dwelling place of God through the Holy Spirit; equipped with gifts; recipients of promises (many are conditional promises) God has made to His children; granted eternal life where we will ultimately dwell with God forever and ever.



The good news is that Jesus has come to give us life and life to the full! Jesus is the light of the world and the darkness cannot overcome Him. Jesus came to Earth to:

- Show us His love
- Restore the Kingdom
- Teach on the Kingdom order of God
- Demonstrate how we can live in His Kingdom

Then Jesus dealt with sin and its eternal consequences:

- Jesus, although sinless, was killed on the cross as a substitute for our sin.
- He took our punishment, so that we may have His reward.
- Jesus rose from the dead three days later showing He had conquered sin, death and hell.
- The wrath of God was satisfied, sin was punished.
- Sin was dealt with once and for all.

## ***What is the Kingdom of Darkness?***

The kingdom of darkness is that sphere of influence where Jesus Christ is not Lord. It is the realm in which we bow our knee to something other than Jesus. When we agree with the Kingdom of Darkness and live by its principles we sin. This sin is when we fall short of the Kingdom order that God wants for us. The heart of sin is turning aside to do what we want, not what God wants (Isaiah 53:6); rebelling against God's right to rule, or His right to be in charge and determine what is right and wrong, or good and evil. All have sinned and fallen short of the glory of God (Romans 3:23). When we make a decision (purposefully or due to indecisiveness) to enter the kingdom of darkness and sin, we also have to pay the consequences of that decision (lack of decision) and for the sins that are committed.

We are all sinners. The penalty of sin is eternal death – hell (Romans 6:23). We all need to be saved. Sin is when we break the law of God. It's when we go against God's created order.

God is Holy; He is just and righteous; He is our judge. After we experience physical death (die) we will have to face Him and He will judge us. We are all guilty of sin and therefore we are not righteous enough to spend eternity with Him.

All people are sinners, born into a corrupted world and destined for hell... There is nothing you or I can do alone to rescue ourselves. Our good works are not good enough and we are definitely not good enough or nice enough to be saved. We are separated from God by our agreement with darkness and by the way we live our lives and sin. We are destined for eternal death – hell, unless we are rescued.

## ***How do people in the Kingdom of Darkness get rescued?***

*How then shall they call on him in whom they have not believed? and how shall they believe in him of whom they have not heard? and how shall they hear without a preacher? And how shall they preach, except they be sent? As it is written, How beautiful are the feet of them that preach the gospel of peace, and bring glad tidings of good things!  
(Romans 10:14-15)*

In this scripture, it says that the preacher is sent. They're not talking about preaching at the same church to the same people every Sunday morning behind a pulpit. They're talking about evangelism! Preaching behind a pulpit is probably one of the least effective ways of reaching many of the lost? Why do I say that? Ask yourself this? How many massive crowds of unbelievers do you see flooding churches? Only a few, not many are coming to the churches so that means we have to go to them. Remember, the majority of people Jesus met at the synagogues were the "righteous", He went to seek the lost. He went outside of the synagogue to preach and teach the people and we should too!

God does not want any to perish but all to come to repentance, He wants all to be saved and to come to a knowledge of the truth, He is the good Shepherd who counts His sheep and notices when just one is missing! God wants all to be saved and He sacrificed His Son to show it. This is the heart of God: Love for all!

## ***The Rescue***

The good news is this: Jesus has come to give us life and life to the full! Jesus is the light of the world and the darkness cannot overcome Him. Jesus dealt with sin and its eternal consequences for us.

Jesus, although sinless and perfect, was killed on the cross as a substitute for our sin. He took our punishment, so that we may have His reward. Jesus rose from the dead three days later showing He had conquered sin, death and hell. The wrath of God was satisfied, sin was punished. Sin was dealt with once and for all.

Jesus was very clear about how we can be saved.

In the beginning of Jesus' ministry, one of the first times Jesus is recorded preaching He says, "Repent and believe!" These are the two steps we must take to be saved. (Mark 1:14-15)

**Repent.** In the New Testament, "repent" literally means to change your mind. It was used in a military setting and it meant that the group of soldiers marching one way would turn around and start marching the other way.

When we repent, we turn away from everything that is counter to the Kingdom of God. We turn away from sin, selfishness, self-righteousness; we disagree with it and turn our backs on it. We say we no longer want anything to do with the Kingdom of Darkness anymore. We turn to God and agree with Him, and choose to obey Him. We change our mind so that we submit to Jesus and His Kingdom order.

**Believe.** We are then to believe in Jesus: In His death, resurrection, and teaching. We are to believe this in our hearts. Believing means more than just believing that Jesus is real, even the demons believe that. Believing means to depend on Him (Savior), trust Him and obey Him (Lord). This will require faith (see section titled: A Word about Faith), but it is a decision that we must make. Many people think that we need to repent and believe to make God change His mind from punishing us to saving us. But in reality God wants to save us, He desires that no man should perish, not one. He has already done what He needs to do for us to be saved; now He's waiting on us. Jesus' death and resurrection and ascension ensures our salvation, that's why Jesus said "IT IS FINISHED." God wants all who call upon His name to be saved. God doesn't need to change His mind. We do. If we want to be rescued WE need to Repent and Believe.

*But what saith it? The word is nigh thee, even in thy mouth, and in thy heart: that is, the word of faith, which we preach; That if thou shalt confess with thy mouth the Lord Jesus, and shalt believe in thine heart that God hath raised him from the dead, thou shalt be saved. (Romans 10:8-9)*

**Getting Rescued.** Ask the person do they want to be rescued. Ask the person would they like to receive eternal life now. If the person refuses Christ, it's okay. There are 3 parts to evangelism: 1. The Word of God, 2. The Holy Spirit, and 3. The Will of the individual. We're only responsible for the 1st part, spreading the Word of God. So if someone refuses Christ, it really is okay. You've done your part by planting the seed so let God take care of the rest and pray that the person will eventually surrender their life to Jesus

(see the appendix: Prayer for those that said No to Salvation). If the person wants to receive eternal life now then lead the person into the Salvation Prayer (a.k.a. Sinner's Prayer). Tell the person: "I'm going to pray, and I ask that you repeat each sentence after me."

### **Salvation Prayer**

"Father God, I admit to you that I am a sinner and have disobeyed you. I believe that Jesus Christ died to pay for my sins. I believe that He was raised from the grave. Lord Jesus, come into my life. Take control of my life. Forgive me for all of my sins and save me. I repent of my sins and now place my trust in you for my salvation. Give me eternal life today. I now receive Jesus Christ as my Lord and Savior and I accept the free gift of eternal life. In the name of Jesus I pray. Amen."

**Public Confession.** The Bible teaches that in order to be saved, we must be willing to confess Christ before men (**Matthew 10:32**). So have the new convert confirm that s/he now believes in Christ. Tell the new convert this:

"If you truly believe the words that you just prayed, shake my hand."

If the new convert shakes your hand, s/he is now publicly showing that s/he believes in Christ. This is a sign--**a confession of faith**--to anyone else in our presence that the new convert means what s/he says. Also, it is a confirmation for the convert to remember.

### ***What does the person do after being rescued?***

The new convert will start a new life long journey from the moment of conversion and will need to grow-up in the Lord. Explain to the convert that when we are born again, we are spiritual babies and that God wants us to grow to maturity in the faith. As we grow, we learn spiritual truth and experience the joy of knowing God. If you have a *Now That You Are Saved* booklet (or similar booklet) then give one to the new convert and encourage them to read it within the next few days. If you do not have a *Now That You Are Saved* booklet (or similar booklet) then explain to the new convert that there are **five things that we, as Christians, need to do to grow in faith:**

1. **Love God and love your neighbor as you love yourself.** These are God's two greatest commandments.
2. **Study the Bible.** Begin by reading the Gospel of John. (If you have your Bible then show the new convert where to find the Gospel of John in the Bible)
3. **Pray daily in the name of Jesus.**
4. **Meet together each week with other Christians that teach the Bible.** Extend an invitation to the new convert to fellowship at your church. Provide the new convert with a church business card and review the fellowship dates/times with him/her.
5. **Tell others about salvation in Jesus.**

**Disciple the convert!** Just like we don't leave physical babies alone, we don't want to leave spiritual babies alone. The convert has much to think about. S/he may have questions regarding the Scripture that was shared with him/her. S/he may need to be reminded of Scripture assuring salvation. In time, as the convert matures, s/he will experience the Holy Spirit guiding and assuring him/her. In the meantime, s/he needs help and encouragement from other Christians; therefore, ministers or other assigned leaders should follow-up with the convert within the next 1-5 days. **NOTE:** If you are not a minister or assigned leader, then as soon as possible, provide the contact information to a minister or assigned leader based on your church protocol so outreach can be performed.

### Summary

- All Christians are called to evangelize
- We must tell the whole truth: both the "good news" and the "bad news"
- From birth to conversion, we were all part of the Kingdom of Darkness and were destined to receive the wages of our sin, which is death.
- Jesus shed His blood, took our punishment and tasted death for every man so that we can transfer out of the Kingdom of Darkness into the Kingdom of Light where we would become the children of God, access eternal life and the promises of God.
- God does not want any of us to perish and be eternally separated from Him.
- If we want to accept God's gift of eternal life then we must repent of our sins/wickedness and believe (accept, trust) that Jesus is both our Lord and Savior.
- After confessing Jesus as Lord and Savior, we must learn about God and His Kingdom and live a life that's pleasing and acceptable to the Lord.

## Don't Just Step Out on Faith

Before we go out in the harvest fields, we must be prepared. There's no reason to go to the harvest field to pick fruit if you don't have the tools you need in order to cut, collect and sort the harvest. And when you get your tools, make sure you have the right tools for the job! Don't pick up a fork and expect to eat cereal and milk. Get the right tool...you need a spoon!

The tools we need prior to evangelizing are not physical tools but spiritual ones.

*For we wrestle not against flesh and blood, but against principalities, against powers, against the rulers of the darkness of this world, against spiritual wickedness in high places. (Ephesians 6:12)*

1. We need to shield ourselves from the enemy.

*Put on the whole armour of God, that ye may be able to stand against the wiles of the devil. (Ephesians 6:11)*

2. We need to use our spiritual weapons to overcome the power of the enemy. Our weapons are prayer, fasting and power.

### Prayer

As with all ministry, the work should be preceded by prayer. We should pray before going to evangelize, while evangelizing, and after evangelizing. The Apostle Paul said that we should put on the whole armor of God to combat spiritual enemies. A key part of that armor is prayer.

*Praying always with all prayer and supplication in the Spirit, and watching thereunto with all perseverance and supplication for all saints; And for me, that utterance may be given unto me, that I may open my mouth boldly, to make known the mystery of the gospel, For which I am an ambassador in bonds: that therein I may speak boldly, as I ought to speak. (Ephesians 6:18-20)*

### Fasting

You can pray without fasting but you cannot fast without praying! Fasting de-activates the flesh, and allows you to activate the spiritual part of you. As Christians, we are engaged in spiritual warfare against an enemy that is stronger than us. But as great as our enemy is, God is greater. One of the weapons God has given us to use as we engage in spiritual warfare is the discipline of fasting. Fasting allows us to weaken the desires of the flesh in order to strengthen the desires of the Spirit. We can experience spiritual victory when we depend upon God to fight on our behalf.

*And he said unto them, This kind can come forth by nothing, but by prayer and fasting. (Mark 9:29)*

## Benefits of Prayer and Fasting

- Fasting and prayer helps to focus your heart on God who alone can release his supernatural power in your life. He will give you wisdom and direction.
- Jesus encourages fasting and prayer for deliverance from evil spirits.
- Fasting and prayer breaks the darkness that overwhelms and hinders the nations and defeats the territorial spirit that hinders evangelism (Daniel 10:13).
- God will take our problems as we fast and pray in humility. Our battle becomes God's battle (2 Chronicles 20:15).

## **Rely on the Power of the Holy Spirit**

We rely on the Spirit to go ahead of us and provide opportunities for us to share the Gospel. We rely on the Holy Spirit to convict people of their sin, and to lead them to the truth of Jesus Christ (**see John 16:7-11**).

One of the ways that the Spirit leads people to Christ is by performing miraculous signs such as healing. The Bible teaches that Jesus miraculously healed many people and we are to do the same according to the will of God. Jesus ministered in power. Healings, miracles and other signs and wonders allow non-believers to see the power of Christ working through the Holy Spirit.

*You know what has happened throughout Judea, beginning in Galilee after the baptism that John preached-- how God anointed Jesus of Nazareth with the Holy Spirit and power, and how he went around doing good and healing all who were under the power of the devil, because God was with him. (Acts 10:37-38).*

The Apostle Paul spread the Gospel by the power of the Holy Spirit.

*And my speech and my preaching was not with enticing words of man's wisdom, but in demonstration of the Spirit and of power: That your faith should not stand in the wisdom of men, but in the power of God. (1 Cor. 2:4, 5).*

## TIPS TO EVANGELISM

- Have a lifestyle of prayer, know the Lord's voice
- See yourself as a soul-winner
- Have a few scriptures memorized
- Always smile, appear friendly
- Ask the person their name then say it a few times during the conversation
- Don't act like a "know-it-all"
  - Do not be obnoxious and proud or dominating every conversation
- Don't use Christian terminology
  - Remember, the unbelievers/non-believers don't understand the Christian "language" so use words that they will easily understand.
- Keep the conversation simple
- Don't argue. Always exemplify love.
- Don't get into doctrinal arguments
  - Find a place of agreement and stay there
- Don't look on the outward appearance (I Samuel 16:7).
  - God shows no partiality. All have a right to be given the opportunity to have eternal life.
  - Just because a person looks "hard" on the outside does not mean they won't be receptive.
  - On the other hand, just because a person looks "soft" on the outside does not mean they will be receptive.
  - Let the Lord lead you. If He does not want you to witness to a particular person, then He will let you know.
- Unless it's family or friends, never go into anyone's house—it's just too unsafe. Never enter a home especially if just the children are home (no matter where you are).
- Use wisdom when approaching someone of the opposite sex - they can easily get the wrong idea
- Avoid asking the person if they want to pray. This can give the enemy an opportunity to stop them.
  - In some situations, if they seem "ripe" and are receptive just say to them, "Pray this prayer with me." Then lead them in a Salvation Prayer.
- We are not in this for "numbers" but for effective ministry to those who need it.

## **A Word About Faith**

When evangelizing and you speak to someone who says they have “faith” in God and Jesus, make sure you dig a little deeper to understand what they mean by faith. Before walking away from the conversation you want to make sure they are talking about “saving faith”.

**Faith is the key that opens the door to heaven.  
Many people mistake two things for saving faith:**

1. Mere INTELLECTUAL ASSENT, that is, believing certain historical facts. The Bible says the devil believes in God, so believing in God is not saving faith.
2. Mere TEMPORAL FAITH, that is, trusting God for temporary crises such as financial, family, or physical needs.

**Now these are good, and you should trust Christ  
for these, but they are not saving faith!**

**SAVING FAITH** is trusting in Jesus Christ alone for salvation. It means resting upon Christ alone and what He has done rather than upon what you or I have done to get us into heaven. Trusting in Jesus also requires submission to Him as the Lord (ruler, the final authority) in our lives. Receiving Jesus is to receive Him as Lord and Savior, not omitting either the one or the other. Romans 10:9-10 and Philippians 2:10-11 make this necessity clear. Note: The authority of Jesus is the point of stumbling with many who want sins forgiven but say "we will not have this man to reign over us" (Luke 19:14).

*Believe (trust) on the Lord Jesus Christ, and thou shalt be saved. . . (Acts 16:31)*

## Types of Evangelism

There are many types and styles of evangelism but we will use the “Romans Road to Salvation” as a guide for discussions with nonbelievers and focus on the three most common types of evangelism: Power, Law and Personal Evangelism. Depending on who you are, the situation, the individual you’ll be witnessing to and the environment will normally determine which evangelism style should be used. Allow the Spirit to lead you to determine what approach you should take in any given situation. Be open to the Spirit and be ready to change your style at any given time.

Remember that this is a guide to learn the basics of evangelism, but most evangelistic skills are learned through practice. The more you evangelize the more you’ll learn about yourself and others and what style(s) of evangelism works best with you.

**Leave the Results to God.** Let’s remember our place so we aren’t burdened or become overwhelmed when we don’t get the results we were hoping for. Our place, our role is to pray and evangelize in the power of the Holy Spirit. After that, we leave the results to God. We can’t save the lost. I’ll repeat that, “We can’t save the lost!” We can only present the Good News, and rely upon God to save sinners. If we remain focused and diligent to do our part, God will certainly do His part and that partnership will result in advancing God’s kingdom according to His will, His purpose, His timetable and in due season.

## **Romans Road of Salvation**

The Romans Road to salvation is a way of explaining, in 5 steps, the good news of salvation using verses from the Book of Romans. It is a simple yet powerful method of explaining why we need salvation, how God provided salvation, how we can receive salvation, and what are the results of salvation.

### **1. Everyone needs salvation because we have all sinned.**

The first verse on the Romans Road to salvation is Romans 3:23, "For all have sinned, and come short of the glory of God." We have all sinned. We have all done things that are displeasing to God. There is no one who is innocent. Romans 3:10-18 gives a detailed picture of what sin looks like in our lives.

### **2. The price (or consequence) of sin is death.**

The second Scripture on the Romans Road to salvation, Romans 6:23, teaches us about the consequences of sin - "For the wages of sin is death; but the gift of God is eternal life through Jesus Christ our Lord." The punishment that we have earned for our sins is death. Not just physical death, but eternal death!

### **3. Jesus Christ died for our sins. He paid the price for our death.**

The third verse on the Romans Road to salvation, Romans 5:8 declares, "But God demonstrates His own love toward us, in that while we were still sinners, Christ died for us." Jesus Christ died for us! Jesus' death paid for the price of our sins. Jesus' resurrection proves that God accepted Jesus' death as the payment for our sins.

### **4. We receive salvation and eternal life through faith in Jesus Christ.**

The fourth stop on the Romans Road to salvation is Romans 10:9, "that if you confess with your mouth Jesus as Lord, and believe in your heart that God raised Him from the dead, you will be saved." Because of Jesus' death on our behalf, all we have to do is believe in Him, trusting His death as the payment for our sins - and we will be saved! Romans 10:13 says it again, "for everyone who calls on the name of the Lord will be saved." Jesus died to pay the penalty for our sins and rescue us from eternal death. Salvation, the forgiveness of sins, is available to anyone who will trust in Jesus Christ as their Lord and Savior.

### **5. Salvation through Jesus Christ brings us into a relationship of peace with God.**

The final aspect of the Romans Road to salvation is the results of salvation. Romans 5:1 has this wonderful message, "Therefore, since we have been justified through faith, we have peace with God through our Lord Jesus Christ." Through Jesus Christ we can have a relationship of peace with God. Romans 8:1 teaches us, "Therefore, there is now no condemnation for those who are in Christ Jesus." Because of Jesus' death on our behalf, we will never be condemned for our sins. Finally, we have this precious promise of God from Romans 8:38-39, "For I am convinced that neither death nor life, neither angels nor demons, neither the present nor the future, nor any powers, neither height nor depth, nor anything else in all creation, will be able to separate us from the love of God that is in Christ Jesus our Lord."

## Power Evangelism

**Bible References:** Mark 16:15-20, Luke 10:1-20, The Book of Acts

**Description:** This is the types of evangelism that Jesus did. You simply see a problem, have compassion then miraculously do something about it! Jesus did this all the time. He healed people and set them free from demonic strongholds.

**Why:** Because God wants people to be free, healthy and saved. He wants to show people how much He loves them. And because miracles shows that God conquers everything and most of all it glorifies Him.

**How to:** You can do this anywhere anytime.

1. See/listen to people and see how they're struggling.
2. Have compassion on them. (This comes from God, if you don't have it ask for it)
3. Tell people some good news about Jesus. Examples of good news: healing, freedom, a miracle and of course salvation.
4. Simply pray for them (see below). This is where God confirms the message you just preached by answering your prayer request!
  - i. Believe that God will answer your prayer.
  - ii. (Symptom here)...Go away in Jesus name. In Jesus name (person's name) be healed/freed etc.
  - iii. Get them to test it out as an act of faith (if applicable). If no result yet, then repeat prayer.
  - iv. Praise Jesus for the miracle
5. Call them to follow Jesus.
  - i. You can use the "Romans Road to Salvation" to help guide the discussion
  - ii. If the person wants to receive eternal life now then lead the person into the Salvation Prayer (a.k.a. Sinner's Prayer).

## Law Evangelism

**Bible References:** John 4:1-26, Mark 10:17-27

**Description:** Using the law of God (10 Commandments) to bring conviction to a proud person so they see their need of salvation.

**Why:** This method is essential because there are a lot of proud people out there who do not recognize their own sinfulness and therefore they don't see the need of a Savior.

### How to:

1. Ask someone if they will do the good test with you. You may ask something like: "Do you think you are a good person?"
2. Go through some of the 10 commandments and ask, "Have you ever...?" For example
  - "Have you ever lied?"
  - "Have you ever stolen?"
3. After each one that the person answered "Yes" to in #2 above then ask, "What do we call a person who \_\_\_\_\_?" For example, What do we call a person who lies? (They may answer, "Liar"). What do we call a person who steals? (They may answer, "A thief").
4. Then after they have answers a few of these say something like this incorporating their answers. "You have just told me you are a liar, thief, blasphemer who commits adultery in your heart. When the Day of Judgment comes do you think God will find you guilty or not guilty of breaking His law? Where do you think you will spend eternity?" The conviction of the Holy Spirit will come powerfully because they are admitting their own sinfulness.
5. Then tell them the good news of Jesus Christ's death and resurrection so they can be saved!
  - i. You can use the "Romans Road to Salvation" to help guide the discussion
  - ii. If the person wants to receive eternal life now then lead the person into the Salvation Prayer (a.k.a. Sinner's Prayer).

## Personal Evangelism

**Bible References:** Matthew 28:19

**Description:** Unplanned evangelism. It may occur on a daily basis, as we go about our routine activities using opportunities to witness to everyone we encounter in our lives.

### How to:

1. Turn a conversation toward spiritual things. Following are some examples:
  - If you are talking with someone on a beautiful day, you might remark, “God certainly provided a lovely day for us to enjoy, didn’t he?”
  - If a person complains of their sickness, you may say, “I’m sorry that you are sick, and I want you to feel better. Jesus has healed many people.”
  - If a person is worried, you might say, “Most of us worry about things, but I’ve found a way to relieve my stress. I ask Jesus to remove my anxiety, and he certainly helps me. Could I share some Scripture that explains this? (Then share Scripture such as **Luke 12:22-31**).
2. If the listener seems responsive to spiritual things, you should proceed to share more. **It is generally better to proceed slowly when sharing the Gospel.** (The evangelist speaks and allows the listener to respond. Then the evangelist speaks again, in response to what was said.)

The acronym **FIRE** is a useful tool to remember in opening a conversation and proceeding to evangelize. FIRE stands for the following terms.

**Family.** Begin by asking, “Do you have a family?” Most people like to talk about their family—especially their children and grandchildren. But it is not good to pressure someone if they don’t wish to talk about a divorce or some other family issue. **After talking with them about their family, you may then briefly talk about your own family.**

**Interests.** Ask, “What do you do when you have free time?” Notice the person’s household or surroundings. Does the person appear to have a hobby? Talk about what interests the person.

**Religion.** Ask, “What is your religion?” Or, “Have you thought much about spiritual things?”

**Evangelism.** If the listener is not a Christian, you may have an opportunity to share the Gospel. You can judge this by the listener’s responses.

3. If the listener is not a Christian, evangelize using one of the evangelism styles or tell them your personal testimony (see “Sharing Your Testimony” on the next page).
  - i. You can use the “Romans Road to Salvation” to help guide the discussion
4. Offer Salvation and lead them in the Salvation Prayer (Sinner’s Prayer) if the listener is agreeable.

## Sharing Your Testimony

### Why share your testimony?

Sharing your testimony is the easiest way to talk to people about God. Many people have been led to the Lord because they heard someone's story. Testimonies are powerful as they are not based on your great ideas; rather they are based on experiences that people cannot question. These stories show people what God can do, and give them hope that perhaps God could do the same for them.

### How to:

1. Give your testimony
  - a. What your life was like **before you became a Christian** (Kingdom of Darkness)
  - b. What God did; **how you became a Christian** (Kingdom of Light)
  - c. What life is like now; **how your life has changed as a result of trusting Jesus as Lord and Savior.** (Kingdom of Light)
2. At the close of your testimony, offer salvation
  - i. You can use the "Romans Road to Salvation" to help guide the discussion
3. Lead listener in the Salvation Prayer (Sinner's Prayer) if the listener is agreeable.

## Healing the Sick

Many times when you're evangelizing or just out in public, you will know of or see people that have been afflicted with a physical infirmity or disease. When you encounter these situations, it's an opportunity to be used by God as a vessel to heal the person of their health issue/disease. Be open to and led by the Spirit when it comes to healing because there is no 'one way' to heal the sick. Jesus healed the sick using different techniques. He spat on people's eyes, made a blind man walk to a pool to wash eyes, He prayed, He rebuked, He commanded. Also, the book of Acts shows us a bunch of ways people were healed. Peter commanded a man to be healed and he was healed (Acts 3). Ananias placed hands on Saul and he was healed (Acts 9). When handkerchiefs that Paul had touched were placed on people they were healed (Acts 19:11). Peter's shadow fell on people and they were healed (Acts 5:15).

### Scripture references:

1. Jesus commands us to heal the sick. (Matthew 10:8)
2. Jesus has given us the authority to heal the sick. (Matthew 10:1)
3. We are told to pray for the sick. (James 5:13-18)
4. We need faith to heal the sick. (Mark 9:23)
5. Some are given a special gift to heal the sick. (1 Corinthians 12:9)

**How to:** You can do this anywhere and at anytime.

1. Have compassion on them. (This comes from God, if you don't have it ask for it)
2. Ask/discuss their health challenges.
  - i. Example: It appears that you are having some health challenges.
  - ii. Example: Are you having any health challenges/issues that you would like to be healed?
3. Tell people some good news about Jesus.
4. Simply pray for them (see below). This is where God confirms the message you just preached by performing the healing!
  - i. Believe that God will answer your prayer.
  - ii. Allow the Holy Spirit to lead you in prayer. Here are examples:
    - a. "In Jesus' name, be healed."
    - b. ("Name of Sickness") be gone in Jesus name!"
    - c. "Jesus, please heal \_\_\_\_\_."
    - d. "Leg, in Jesus' name, grow back!"
    - e. "Life, return, in Jesus' name!"
  - iii. Get them to test out their healing as an act of faith (if applicable). If no result yet, then repeat as necessary and be amazed as people's faith grows and God heals the sick.
  - iv. Praise Jesus for the miracle
5. Call them to follow Jesus.
  - i. You can use the "Romans Road to Salvation" to help guide the discussion
  - ii. If the person wants to receive eternal life now then lead the person into the Salvation Prayer (a.k.a. Sinner's Prayer).

## Objections to the Gospel

When presenting the plan of salvation, listeners may raise various objections. One would imagine that peace with God, forgiveness of sin, abundant and eternal life—all offered as a free gift—would find widespread acceptance. Instead there is resistance. Why? Because "the natural man receiveth not the things of the Spirit of God; for they are foolishness unto him; neither can he know them, because they are spiritually discerned" (1 Cor. 2:14). Men love darkness rather than light, because their deeds are evil (John 3:19). They do not like to retain God in their knowledge (Rom. 1:28). Many do not love the truth (2 Thess. 2:10), and they refuse to hear God's words (John 8:47). Some are more interested in honor from men than honor from God (John 5:44). Many are deceived and so follow a way that seems right but leads to death (Prov. 14:12). Because of persistent rejection of God, some have even been spiritually blinded by God (John 12:40; Rom. 11:8, 25).

Sometimes a listener is sincerely seeking the truth, and needs an answer. Sometimes a listener is merely trying to divert the conversation because s/he is not interested in knowing Jesus. Often, listeners want to divert us from the plan of salvation because they don't want to admit they are sinners and change their lifestyles. Because such resistance to the Gospel exists, we must remember that believers have an important responsibility and role in God's strategy for soul-winning. From God's standpoint, men come to Christ by the will of God (John 1:13) in the time and manner of the Holy Spirit's choosing (John 3:8). From the sinner's standpoint, the issue is whether or not he wills to do God's will (John 7:17). From our perspective as witnesses, we must effectively communicate the way of salvation and contend with objections by the power of the Holy Spirit. Therefore, it is not sufficient that we merely know what we believe as Christians. We need to be able to address objections, and return to presenting the Gospel. Having a good knowledge of Scripture and where to find Scripture in the Bible is the way to answer most objections. It is important to memorize key Scripture. We must also be able and ready to defend why we believe.

### Types of Objectors

An objector is one who presents or raises a question that constitutes a hindrance to believing the Gospel and accepting Christ's claims on his life. An objector usually falls into one of two categories:

1. **Genuine:** The seeker of God may have a question, which if answered would lead the way for further exchange. This person is sincerely open for a reply. We want to provide a convincing answer.
2. **Pretended:** This person's objection invites an answer which would make no real difference to him. The objection may be a cover for unwillingness to change. It may be a guise for argument, ridicule, or attack. Each answer leads to another question. The real problem is not the questions but the questioner's attitude. Such a problem should be recognized, and we should not address the objection but expose the attitude. Jesus did not answer every question put to Him, nor should we.

## COMMON OBJECTIONS TO THE GOSPEL

### **Objection #1: Good Works**

Most people feel that they must do good works in order to earn favor with God. Every major religion of the world except Christianity encourages good works in order to earn one's way into heaven or to advance to a higher spiritual state. Christ has already done the good work. Christ died to save us from the penalty of sin. To be saved, we simply need to believe in Jesus. When we have such Biblical faith, we repent of our sin (turn away from our sin) and follow the teaching of Jesus. We are saved by the grace of God through faith in order to do good works.

*For by grace are ye saved through faith; and that not of yourselves: it is the gift of God: Not of works, lest any man should boast. (Ephesians 2:8-9)*

When a person thinks that his good works will get him into heaven, you can say something like this: "God is perfect and he expects that anyone who enters his Kingdom will be completely without sin. But we are all sinners. None of us are perfect. Trying to be perfect is like trying to swim across an ocean. All of us fail at some point. Only Christ lived a perfectly sinless life. By trusting in Christ, we are saved. And as we love Christ, we then want to do good works."

### **Objection #2: Another religion, an impersonal God**

Christianity is more of a relationship than it is a religion. A religion typically presents a set of rules to follow in order to be holy. Christianity is about a relationship of faith with God through his Son. Christ is the unique Son of God. He is always superior to us. But believers are adopted children of God (see John 1:12; Romans 8:14-16) and we are joint-heirs of eternal life with Christ (see Romans 8:17). We are children of God through faith, so good works do not make us more of a child or less of a child. Explain it this way, "A child is born to a father. If the child does not do good deeds, is the child not his child? The child is still his own. If the child does good deeds, is the child his in some greater way? No, the child is his child without regard to good deeds." But if the child loves the father, the child wants to do things pleasing to the father. Christianity is about a relationship of love between God and his children. When a person believes in Christ, that person is adopted into the family of God. This adoption is more than a legal adoption. When a child is adopted into God's family, the child is born anew -- he is spiritually born again.

### **Objection #3: Many roads lead to salvation**

A person may believe in pluralism--saying that there are many religions and many ways to salvation. Explain that Jesus is the one and only way to salvation.

*Jesus saith unto him, I am the way, the truth, and the life: no man cometh unto the Father, but by me. (John 14:6).*

Explain that Jesus was God in flesh (see John 5:18; 10:30; Col. 1:15-20; 2:9). No other major religion has a founder who claimed to be God. If Christ is who he claimed to be, he is Lord and Christianity is the one way to salvation. If Christ is not who he claimed to be, he is a liar or a lunatic and Christianity is not the way to salvation. But there is no middle ground; Christianity and other major world religions disagree so they cannot all lead to salvation.

## How to Handle Objections

People tend to look closely at your response when they raise objections. Are you upset or angry? Do you appear confused because you do not know how to handle the matter? Are you defensive or just ignorant? If you show a calm poise and have an intelligent response, you may be able to overcome any objections.

Before answering any objection, ask yourself these questions:

1. **Do I Understand The Question?** Clarify the objection. Repeat it back to them in their own words: "Do I hear that you are saying . . . ?"

2. **Do I Know How To Answer?** Admit, if necessary, that you do not know. Offer to check it out and get back to them. Once you find the answer, remember the answer so the next time you won't have to get back to them, you can answer the question immediately.

3. **Why Is This Objection Being Raised?** Is it a sincere request for information? Pause and consider the matter. Use a counter-question like, "If I answered this would it make a difference in your life?" Some questions or objections might be intended to lead you away from spiritual issues the objector does not wish to face. You must discover if you are dealing with a sincere objection or a pretended one. Only answer genuine objections and do so briefly. Defer pretended objections until later. Redirect the conversation to the gospel presentation. An example of this is seen in John 4:18-22.

4. **What Scriptures Can Be Used In My Answer?** The Lord Jesus constantly employed quotations or references from the Word of God to deal with those who came to Him. The Word, also called the "sword of the Spirit" (Eph. 6:17), is powerful. Even Satan himself could not overcome this weapon (Matt. 4:1-11). Remember that the Word is "mighty through God to the pulling down of strongholds" and is capable of "casting down imaginations, and every high thing that exalteth itself against the knowledge of God, and bringing into captivity every thought to the obedience of Christ" (2 Cor. 10:4-5) so we need to use this mighty offensive weapon.

5. **Am I Praying And Seeking God's Help?** When Stephen, the first martyr of the church, was responding to those who opposed him, he showed that he was a man in touch with God. "And they were not able to resist the wisdom and Spirit by which he spake" (Acts 6:10). When our words come from God, in the power of the Spirit, no one can be successful in opposition. God's mind is superior to every other mind. Therefore, pray, think, and seek words from Him.

6. **Am I Being Patient With Others?** The mind which is blinded by Satan and confused by the world cannot quickly understand spiritual things (1 Cor. 2:14). Be kind, humble, and patient with others while boldly speaking for the Lord. If the other person is ensnared in a false religion or cultic form of Christianity, the task may be difficult. In such cases you may require more information and greater perseverance.

## Categories of Other Types of Objections

1. **Practical Objections:** These question if "Christianity works?" Question: What about the conduct of professing Christians whose lives does not back up their claims to be changed by Christ? Answer: It is true that many people say they are Christians but fail to show changed lives. However, a counterfeit Christian does not disprove the existence of a true Christian. The same issue existed during Jesus' time here on earth and He condemned the hypocrites for this behavior (Matt. 6:2, 5, 16; 24:51) and because of this we know that we are not morally right to excuse our negligence because of another person's misconduct.

2. **Moral Objections:** These question the justice or righteousness of God. Question: What about the heathen who never heard of Christ? Answer: The Judge of all the earth will do right (Gen. 18:25). The heathen have two witnesses: creation (Rom. 1:19-20) and their own conscience (Rom. 2:14-15). The Bible tells us that the heathen will be judged according to their response to God based on these witnesses. Another Question: Why do the innocent suffer? Answer: God created a universe without suffering (Gen. 1:31). He also gave man the freedom to disobey Him. This right of choice opened the way for sin, suffering, and death (Rom. 5:12). Thus, all suffering in the world, including that which touches innocent people, is the consequence of man's disobedience to God. Man could still choose to do right and love all creation but because of their own selfish desires and lust, many choose otherwise, therefore, many impacted by these choices do suffer.

3. **Intellectual Objections:** These are based on theoretical or speculative issues. Question: How do we know that God exists? Answer: The Bible makes no effort to prove God exists but says only that "the fool" denies it (Psa. 14:1; 53:1). Creation witnesses to the Creator (Psa. 19:1-4). The order, laws, and complexity of the universe display the work of a creator than the work of chance. Question: How can miracles happen? Answer: Since God is the Creator, all-knowing and all-powerful, then miracles are possible. Question: Is not the Bible full of errors? Answer: Say to them: "Well, name two or three that really bother you." Most objectors will be unable to do this. They have not read through the Bible one time or read one good book dealing with the defense of the Christian faith.

4. **Emotional Objections:** We call these "non-rational" objections. Objection: Religion was pushed upon me as a child. I don't want it any more. Answer/Response: Does your childhood experience nullify the truth of Christ's claims on your life? Question: So many religions in the world claim to be true. How can anyone tell which is right? Answer: Have you tried to find the truth in sincerity? Have you prayed and sought God's guidance? Have you thoughtfully read the Holy Scriptures? Objection: Religion is a result of childhood training or fear of the unknown. Answer: Some beliefs come during childhood. This can be helpful if the input is good. However, many come to Christ as adults who are thinking about eternal questions. Also, faith in Christ does not come simply to people who are afraid. However, if people are afraid of health problems, they seek an answer from a doctor so it's perfectly okay to seek God because of spiritual problems. Objection: My life is good enough to get me to heaven. Answer: God's perfect righteousness excludes all who are imperfect! Only His righteousness that He gives by faith in Christ (Rom. 3:22; 4:5), not good deeds (Eph. 2:8-9; Tit. 3:5), can qualify a person for heaven.

5. **Religious Objections:** Groups outside of orthodox Biblical Christianity have deviant views on the nature of God, the deity of Christ, and the way of salvation. Question: Is Christ the only way to God? Answer: Jesus said He was the only way (John 14:6). Did He lie? His life confirmed Him as a man of truth. He fulfilled the prophetic word. Examine His claims against the many vows of lesser men. All cannot be equally right. We cannot change the law of gravity by vote or agreement—nor the way to God. Question: How can salvation be as simple as you say it is? Answer: The good news of salvation must be simple enough for a child or a person of low intelligence to understand, or it would favor certain groups of people.

## FALSE RELIGIONS

**Jehovah Witnesses:** They distribute the *Watchtower* magazine. They do not believe in Trinity. They only believe in Jehovah (God). They do not believe that the Holy Spirit is God, but an invisible force. They do not believe that Jesus is God. They believe Jesus was Michael, the archangel and that Michael is the son of God that came into the flesh as Jesus so they will say that Jesus is the Son of God. They do not believe that Jesus' physical body was resurrected, only his spirit. They do not believe that Jesus is returning, but that he already returned as a "spirit" in 1914. They believe that salvation is earned by works but only 144,000 will get to heaven, all others must live perfectly or be annihilated.

**Mormons (Latter-day Saints):** They believe that God was a man that achieved godhood. They deny the Trinity but believe that the Father, Son and Holy Ghost are three separate gods. They also believe that worthy men may also become gods. They believe that God and Mary (Jesus' mother) were intimate and conceived Jesus. They believe that Jesus was married. They believe that Jesus' death does not atone for sin. They believe that salvation is earned by works and faithfulness to church leaders. They believe that only apostates (unbelievers of their religion) and murders go to "outer darkness".

**Scientology:** They do not believe that there is a "supreme" God but that everyone is an immortal spirit with unlimited powers but they're just not aware of their abilities. They do not believe that Jesus is God, nor do they believe that Jesus died for our sins. They do not believe in the Holy Spirit. They do not believe that sin or hell is real.

**Wicca:** Wicca is a form of modern witchcraft. Some believe in a goddess and/or god (Lady and Lord). Some reject Jesus altogether while others say he was a spiritual leader. They do not believe in the Holy Spirit but some believe in a "spirit" as a kind of divine energy. They do not believe that humans are sinful therefore; they do not need to be saved. Some believe in reincarnation; others believe there is no life after death, some believe in a place called Summerland. They practice divination and spell-casting. They work to preserve nature. They do not worship Satan; they are a "nature religion". They believe the earth is their temple, and that its plants and creatures are our partners and teachers.

**New Age:** They believe that everything and everyone is God. They believe that God is an impersonal force. They do not believe that Jesus is God or a savior but a spiritual model and guru who is now an ascended master. They believe that Jesus tapped into divine power in the same way that anyone can. They do not believe that Jesus rose physically from the dead. They believe that you need to offset bad karma with good karma. They believe that you can tap into supernatural power through meditation, self-awareness and spirit guides. They believe human reincarnation occurs until a person reaches oneness with God. They do not believe in eternal life. They do not believe that there is a heaven or hell. They practice yoga (union with the supreme spirit, through intense concentration, deep meditation, and practices involving prescribed postures, controlled breathing, etc.), meditation, astrology, channeling, hypnosis, trances, and tarot cards. They use crystals for psychic healing, contact with spirits and developing other psychic powers. They strive for world unity, world peace and holistic health.

**Islam:** Their god is called “Allah”. Jesus is considered a prophet, not the son of God. They do not believe that Jesus was crucified. They believe that the angel, Gabriel revealed the Qur’an (Koran) to Muhammad. They believe that Muhammad will return to the earth before judgment day, not Jesus. They do not believe in the Trinity/Godhead. They believe that if you do more good works than bad then you will go to heaven. They also believe that Paradise awaits righteous men so they can be intimate with “maidens”.

**Nation of Islam:** They also use the Qur’an. Their god is called “Allah”. They believe god is black. They believe that there are millions of “Allahs” who have lived and died since creation. Founder, Master Fard is the Supreme Allah and their Saviour. They believe Jesus was a prophet of Allah that was born out of adultery between Mary and Joseph (Joseph was already married). They do not believe that Jesus was crucified but stabbed in the heart by a police officer. They do not believe that Jesus resurrected. They do not believe in the Trinity/Godhead. They do not believe that people are born sinful. They believe that salvation is earned by works. They believe that Caucasians are devils. They do not believe in life after death or that there is a heaven or hell.

**Hinduism:** They believe that God is a universal spirit and that everyone is part of God like drops in the sea but most people are not aware of it. They worship gods and goddesses. They believe that Jesus is a teacher, a guru or an avatar (incarnation of Vishnu). They believe that He is a son of God as are others. They do not believe that His death atones for sins. They do not believe in the resurrection or the Trinity/Godhead. They believe in reincarnation. They also believe that once good karma is achieved, the person is released from cycles of reincarnation. They practice yoga, meditation, channeling, postures, and breathing exercises. Many worship stone and wooden idols. New Age is a spin-off of this religion.

**Hare Krishna:** Their god is called “Lord Krishna” who can commit sins (intoxication, intimacy) but his worshippers can’t. They believe that Jesus is an “enlightened” vegetarian teacher who taught meditation or a Krishna or a great avatar. They do not believe in the Holy Spirit. They believe in reincarnation but reincarnation stops once “enlightened”. They practice channeling, worshipping images, yoga and food offerings. Followers are given new names and cut family ties.

**Buddhism:** The founder, Buddha did not believe in God. Followers consider Buddha to be “enlightened” or a god. Some deny Jesus; others believe he was an “enlightened” teacher or an avatar. They do not believe in the Holy Spirit but they do believe in spirits and reincarnation. Some practice deity yoga and invite spirit possession. Their goal is to reach nirvana (eliminate all desires and cravings).

## **CHRISTIANITY IS THE ONE AND ONLY WAY TO ETERNAL LIFE IN HEAVEN**

**God is the one and true, living God above all other gods who created anything and everything.**

Psalm 90:2: Before the mountains were born or you brought forth the earth and the world, from everlasting to everlasting you are God

Psalm 96:5: For all the gods of the nations are idols, but the LORD made the heavens.

Psalm 146:5-6: Blessed is he whose help is the God of Jacob, whose hope is in the LORD his God, the Maker of heaven and earth, the sea, and everything in them--the LORD, who remains faithful forever.

**Father, Son and the Holy Spirit (a.k.a. the Trinity, the Godhead)**

John 10:30: Jesus said, "I and the Father are one."

John 15:26: When the Counselor comes (Holy Spirit), whom I will send to you from the Father, the Spirit of truth who goes out from the Father, he will testify about me.

Genesis 1:2: Now the earth was formless and empty, darkness was over the surface of the deep, and the Spirit of God was hovering over the waters.

2Corinthians 13:14: May the grace of the Lord Jesus Christ, and the love of God, and the fellowship of the Holy Spirit be with you all.

**Jesus came from heaven to earth**

John 6:38: For I came down from heaven, not to do mine own will, but the will of him that sent me.

John 8:23: Jesus said, "You are from below; I am from above. You are of this world; I am not of this world."

**Mary was pure. She was not intimate with any man when Jesus was conceived.**

Luke 1:26-27: In the sixth month, God sent the angel Gabriel to Nazareth, a town in Galilee, to a virgin pledged to be married to a man named Joseph, a descendant of David. The virgin's name was Mary. You will be with child and give birth to a son, and you are to give him the name Jesus. "How will this be," Mary asked the angel, "since I am a virgin?" The angel answered, "The Holy Spirit will come upon you, and the power of the Most High will overshadow you. So the holy one to be born will be called the Son of God.

**Sin is Real**

Rom. 5:12: Wherefore, as by one man sin entered into the world, and death by sin; and so death passed upon all men, for that all have sinned.

Romans 3:23: For all have sinned, and come short of the glory of God

Romans 3:10: As it is written, There is none righteous, no, not one

**One way to heaven**

John 14:6: Jesus answered, "I am the way and the truth and the life. No one comes to the Father except through me.

Romans 10:9: That if you confess with your mouth, "Jesus is Lord," and believe in your heart that God raised him from the dead, you will be saved.

**Being a good person or doing nice things "works" will not get you to heaven**

Ephesians 2:8-9: For by grace are ye saved through faith; and that not of yourselves: it is the gift of God: Not of works, lest any man should boast.

### **Heaven is real!**

John 14:2-3: In my Father's house are many mansions: if [it were] not [so], I would have told you. I go to prepare a place for you. And if I go and prepare a place for you, I will come again, and receive you unto myself; that where I am, [there] ye may be also.

Revelation 7:9-10: After this I looked and there before me was a great multitude that no one could count, from every nation, tribe, people and language, standing before the throne and in front of the Lamb. They were wearing white robes and were holding palm branches in their hands. And they cried out in a loud voice: "Salvation belongs to our God, who sits on the throne, and to the Lamb."

### **God wants us all to go to heaven!**

2 Peter 3:9: The Lord is not slow in keeping his promise, as some understand slowness. He is patient with you, not wanting anyone to perish, but everyone to come to repentance.

2 Corinthians 5:6, 8: Therefore [we are] always confident, knowing that, whilst we are at home in the body, we are absent from the Lord: We are confident, [I say], and willing rather to be absent from the body, and to be present with the Lord.

### **Hell is just as real as heaven!**

Luke 12:5: But I will show you whom you should fear: Fear him who, after the killing of the body, has power to throw you into hell. Yes, I tell you, fear him.

Proverbs 9:18: But he does not know that the souls of the dead are there, that her guests are in the depths of hell.

Matthew 8:12: But the subjects of the kingdom will be thrown outside, into the darkness, where there will be weeping and gnashing of teeth

Revelation 20:15: If anyone's name was not found written in the book of life, he was thrown into the lake of fire.

Revelation 1:8: [I am] he that liveth, and was dead; and, behold, I am alive for evermore, Amen; and have the keys of hell and of death.

### **Say no to witchcraft, horoscopes and magic!**

Deuteronomy 18:10-12a: Let no one be found among you who sacrifices his son or daughter in the fire, who practices divination or sorcery, interprets omens, engages in witchcraft, or casts spells, or who is a medium or spiritist or who consults the dead.

Anyone who does these things is detestable to the LORD.

### **Meditate on God's word.**

Psalms 1:2: But his delight is in the law of the LORD, and on his law he meditates day and night.

### **Only worship God. No animals, statues, people or material things (i.e., money).**

#### **Worship God alone.**

Exodus 20:4-5a: You shall not make for yourself an idol in the form of anything in heaven above or on the earth beneath or in the waters below. You shall not bow down to them or worship them; for I, the LORD your God, am a jealous God...

### **Jesus came to earth to take the punishment we deserved for our sins. He never sinned. He took the punishment for our sins!**

Romans 5:8: But God demonstrates his own love for us in this: While we were still sinners, Christ died for us.

2 Corinthians 5:21: God made him who had no sin to be sin for us, so that in him we might become the righteousness of God.

### **Jesus was crucified**

Matthew 27:35: When they had crucified him, they divided up his clothes by casting lots.

Mark 15:25: And it was the third hour, and they crucified him.

### **Jesus died but arose from the dead (resurrected)**

Matthew 28:5-6, 9: The angel said to the women, "Do not be afraid, for I know that you are looking for Jesus, who was crucified. He is not here; he has risen, just as he said. Come and see the place where he lay. Suddenly Jesus met them. "Greetings," he said. They came to him, clasped his feet and worshiped him.

Acts 1:2-3: ... until the day he was taken up to heaven, after giving instructions through the Holy Spirit to the apostles he had chosen. After his suffering (death), he showed himself to these men and gave many convincing proofs that he was alive. He appeared to them over a period of forty days and spoke about the kingdom of God.

### **No matter what we have done, God will forgive us because He wants us to have eternal life**

Matthew 26:28: For this is my blood of the new testament, which is shed for many for the remission of sins.

Acts 10:43: To him give all the prophets witness, that through his name whosoever believeth in him shall receive remission of sins.

1 John 1:9: If we confess our sins, he is faithful and just to forgive us [our] sins, and to cleanse us from all unrighteousness

### **Stay away from things that are not of God**

Romans 6:13a: Do not offer any part of yourself to sin as an instrument of wickedness,

Galatians 5:19-21: Now the works of the flesh are manifest, which are these; Adultery, fornication, uncleanness, lasciviousness, Idolatry, witchcraft, hatred, variance, emulations, wrath, strife, seditions, heresies, envyings, murders, drunkenness, revellings, and such like: of the which I tell you before, as I have also told [you] in time past, that they which do such things shall not inherit the kingdom of God.

Ephesians 5:3: But among you there must not be even a hint of sexual immorality, or of any kind of impurity, or of greed, because these are improper for God's holy people.

### **Do things that are of God and is pleasing to Him**

Galatians 5:22-23a: But the fruit of the Spirit is love, joy, peace, patience, kindness, goodness, faithfulness, gentleness and self-control.

Colossians 1:10: so that you may live a life worthy of the Lord and please him in every way: bearing fruit in every good work, growing in the knowledge of God.

Hebrews 14:16: But to do good and to communicate forget not: for with such sacrifices God is well pleased.

## Other Helpful Scriptures

Salvation is found in no one else, for there is no other name under heaven given to mankind by which we must be saved. (Acts 4:12)

Whoever shall keep the whole law, and yet stumble in one point, he is guilty of all. (James 2:10)

He that loveth not knoweth not God; for God is love. (1 John 4:8)

But God demonstrates his own love for us in this: While we were still sinners, Christ died for us. (Romans 5:8)

Jesus said, ...I have come that they may have life, and have it to the full. (John 10:10b)

...we have peace with God through our Lord Jesus Christ. (Romans 5:1)

There is a way that seems right to a man, but in the end it leads to death. (Proverbs 14:12)

For there is one God and one mediator between God and men, the man Jesus Christ. (1 Timothy 2:5)

For God so loved the world that He gave His one and only son, that whoever believes in Him shall not perish but have eternal life. (John 3:16)

I tell you the truth, whoever hears my word and believes Him who sent me has eternal life and will not be condemned; he has crossed over from death to life. (John 5:24)

For whosoever shall call upon the name of the Lord shall be saved. (Romans 10:13)

He that hath the Son hath life; and he that hath not the Son of God hath not life (1 John 5:12).

When a sinner repents and turns to Christ, the angels of heaven rejoice (Luke 15:7, 10).

Rejecting Him is a calamity when the refusal persists until death. Such a person faces the wrath of God (John 3:36; 2 Thess. 1:8-9).

# **PRACTICE SCENARIOS**

# APPENDIX

## EVANGELISM PRAYERS

**Please recite this prayer aloud the night before or the day of (but prior to going out to evangelize) planned evangelism outreach.**

Make sure to approach the Throne through Worship and Praise before reciting the prayer below.

1. Heavenly Father in Jesus' name, we pray for your Holy Spirit anointing and power upon us and upon the people you are wanting us to share the Gospel with today/ tomorrow (1 Cor. 2:3-5) that You would tear down the strongholds of Satan over them and over us (2 Cor. 10:3-5) and that You would prepare them to receive the message of Your love and forgiveness through us and that you would prepare us to be the messenger of Your love and forgiveness to them.

2. In the name and the blood of Jesus Christ of Nazareth, Satan, we bind you (Luke 10:19), we bind you hindering spirits, we bind you spirits of the prince of the air, we bind you evil forces (Matt 16:9). We command you to take your hands off of us and the people Jesus wants us to witness to today/ tomorrow. You are not to hinder the going forth of the Gospel through us and you are not to hinder the people we are witnessing to from receiving the Gospel through us. You shall not hinder through thought suggestion, through noise distraction, through husbands, through wives, through brothers, through sisters, through boy friend or girl friend, through children or relatives, through friends, through surrounding authority, through satanic spirits or human spirits, through bugs or animals, through the electrical systems, through the United States Government, through any means whatsoever. We forbid it in the name and the blood of Jesus Christ of Nazareth. In Jesus name we bind you, we command you to be gone forever!!!

3. Heavenly Father in the name and the blood of Jesus Christ of Nazareth, we pray for the full armor of God: the helmet of salvation, the breastplate of righteousness, the shield of faith by which we will be able to extinguish all the flaming darts of the evil one, the belt of truth, that You would shod our feet with the preparation of the Gospel of peace and for the Sword of the Spirit which is Your Word, and for Your grace to pray in the Holy Spirit continually. We also ask you to give us the crosses You want us to bear and we give you permission to use our spirits in spiritual warfare.

4. We also pray for the covering and protection of Your blood. I pray that You would send legions of Your mightiest warrior angels to create a complete shield around us and protect us from satanic spirits, human spirits and evil of any kind. I pray for the overshadowing power and protection of Your Holy spirit over us and the people You want us to witness to today/ tomorrow to protect us from any attack or distraction of the enemy whether in spiritual or physical form

5. We also pray for the joy of you in our hearts and for a Holy Spirit smile on our faces in presenting the Gospel, that they would be attracted to the Gospel.

6. We also pray for your anointing, power and Holy Spirit upon the present authorities that you would blind their eyes and deafen their ears and cause them to be so occupied that they do not even see us that they pass on. Make us invisible to them. If they do see us, that they do not take notice but pass on. But please Lord Jesus we pray open the eyes of those we are sharing with to see that what we are saying is true, that You are the Truth the only answer to their life and needs.

7. Lord, we also pray that You would prepare the people we are going to be witnessing to today/tomorrow to receive the message of your love and forgiveness through us and that

You would allow them to experience the fruit of the Holy Spirit of Love, Joy and Peace, and that something good is going to happen to them today/tomorrow.

8. We also pray that you would draw them to the place where we are going to be sharing the Gospel today/tomorrow and that you would strategically locate them so that we have the maximum amount of the sense of privacy without distractions.

9. We pray that as we approach them that if they do see us that You would again allow them to experience the fruit of the Holy Spirit of Love, Joy and peace and that they would sense that we have something good to give to them today/tomorrow, to not fear us but to receive us.

10. Heavenly Father, you said in your word "The plans of the heart belong to man, but the answer of the tongue is from the Lord" (Prov. 16:1). We pray that whether they want to hear what we have to say or not, that You would grant us favor with them so that they will say with their mouths "Yes!" to allowing us to share with them how to have eternal life and go to heaven.

11. We then pray for Your restraining grace upon them to hear the complete presentation of the Gospel through from beginning to end to the point of decision and to a commitment of discipleship or evangelism training and to becoming an active part of a fellowship of believers.

12. We also pray for your anointing, power and Holy Spirit upon us that you would bind us and keep us from speaking one word that is not of you, that you would loose us to say only that which is of You (John 6:63) in the Holy Spirit of love and Your presence Jesus (Eph. 4:15, 2 Cor. 5:14-15).

13. We also pray that You would quicken to the heart and mind of the people we are sharing with what is truly in their heart and mind, what is truly blocking their faith, what is truly keeping them from seeing that You Jesus are the truth, the only answer to their life and needs and that You would grant them Holy Spirit boldness to speak what is truly blocking their faith (Prov. 16:1).

14. We then pray that You would quicken to our hearts and our minds what to say and how to say it in response so that their faith is released to believe that You Jesus are the truth the only answer to their life and needs.

15. We then ask for Holy Spirit grace, strength and power to speak the Word of God with all boldness, confidence, conviction and aggressiveness in love so that they will see that we truly believe that what we are saying is true, that You Jesus are the Truth the only answer to their life and needs.

16. We also ask that You would confirm the Gospel to them through the fruit of the Holy Spirit of love, joy and peace; and through signs, wonders, miracles and healings; and through gifts of the Holy Spirit according to Your will.

17. We pray also for your Holy Spirit grace, strength and power to motivate successfully and in love where appropriate the individual to accept you as Savior and Lord, to a commitment of discipleship and Evangelism Training and to become an active part of a fellowship of believers.

18. We also pray over our vehicle and in our going and coming for the covering of Your blood and the surrounding of Your mighty warrior angels and the overshadowing power and protection of Your Holy Spirit to protect us from ourselves, from dogs, other animals and the motorists around us and that You would send Your angels before us to prepare our way, to provide us a good parking place and safety while walking. Heavenly Father, by faith in the name & the Blood of Jesus Christ of Nazareth, thank You for hearing and answering these prayers. In Jesus name, Amen.

## **Prayer for those that said No to Salvation**

**Instructions:** If you witnessed to someone and they did not make a decision or refused to accept Jesus into their heart then pray the applicable prayer below.

### ***Prayer for a Male***

Heavenly Father in Jesus' name I pray for the anointing of Your Holy Spirit upon <<SAY NAME OF PERSON>> and ask You to convict him of his sin and his need of You as Savior and Lord and that you would so arrange his life and circumstances and relationship with others that it brings him to the end of Himself, to a saving knowledge of who You are and to surrender to You as Savior and Lord, to serve You, to be Your disciples, to preach the Gospel and to get involved in the battle of the souls of men regularly and weekly. By faith thank You for hearing these prayers and thank You for the answer to these prayers in Your name, Jesus, Amen.

### ***Prayer for a Female***

Heavenly Father in Jesus' name I pray for the anointing of Your Holy Spirit upon <<SAY NAME OF PERSON>> and ask You to convict her of her sin and her need of You as Savior and Lord and that you would so arrange her life and circumstances and relationship with others that it brings her to the end of herself, to a saving knowledge of who You are and to surrender to You as Savior and Lord, to serve You, to be Your disciples, to preach the Gospel and to get involved in the battle of the souls of men regularly and weekly. By faith thank You for hearing these prayers and thank You for the answer to these prayers in Your name, Jesus, Amen.

### ***Prayer for Many***

Heavenly Father in Jesus' name I pray for the anointing of Your Holy Spirit upon <<SAY NAMES OF PERSONS>> and ask You to convict them of their sin and their need of You as Savior and Lord and that you would so arrange their life and circumstances and relationship with others that it brings them to the end of themselves, to a saving knowledge of who You are and to surrender to You as Savior and Lord, to serve You, to be Your disciples, to preach the Gospel and to get involved in the battle of the souls of men regularly and weekly. By faith thank You for hearing these prayers and thank You for the answer to these prayers in Your name, Jesus, Amen.

## **SALVATION PRAYER EXAMPLE**

Father God, I admit to you that I am a sinner and have disobeyed you.

I believe that Jesus Christ died to pay for my sins.

I believe that He was raised from the grave.

Lord Jesus, come into my life. Take control of my life.

Forgive me for all of my sins and save me.

I repent of my sins and now place my trust in you for my salvation.

Give me eternal life today. I now receive Jesus Christ as my Lord and Savior  
and I accept the free gift of eternal life.

In the name of Jesus I pray. Amen.

## Theistic and Non-theistic beliefs

**Theist:** belief that a god (at least one deity exists) does exist; that this “god” created the universe and that he rules over us”. A theist does not necessarily believe in the doctrine of the Trinity, or in a divine revelation.

- **Monotheism:** the belief in the existence of one god or in the oneness of God;
- **Polytheism:** Polytheism is the belief of multiple deities

**Henotheist:** the belief and worship of a single god while accepting the existence or possible existence of other deities that may also be worshipped.

**Atheist:** the absence of belief in deities, lack of belief in god (a.k.a. nontheism). Believes that the universe doesn't appear to have an unnatural origin and no visual evidence of any gods or supernatural causes. The atheist thinks matter is eternal, and what we call “creation” is the result of natural laws.

**Deist:** belief that “god” created the Universe, but he only gave us the laws of nature to rule over us and does not concern himself with us; “god” does not rule over us so we’re on our own. Deism is a natural religion. A deist believes the creator implanted in all things certain immutable laws, called the Laws of Nature. Deists believe in the existence of “god” on purely rational grounds, without any reliance on revealed religion or religious authority or holy text. Do not accept the belief of most religions that God revealed himself to humanity through the writings of the Bible, the Qur'an or other religious texts.

**Apatheist:** regards the question of the existence or non-existence of a god or gods to be essentially meaningless and irrelevant. If it were possible to prove that a god exists, the Apatheist beliefs and behavior would not change.

**Humanists:** Humanism is engaged with what is human. They focus on human values and concerns, attaching prime importance to human rather than divine or supernatural matters; have a worldview. They seek for truth through reason and the best observable evidence and the science; however, they stipulate that decisions about right and wrong must be based on the individual and common good. They may either not believe in the existence of a deity, or have no opinion, or don't care about the topic.

## The Agnostictudes

**Agnostic:** The agnostic believes only what is knowable. He rejects revelation and the doctrine of the Trinity as “past human understanding.” He is neither theist, deist, nor atheist, as all these are past understanding. Attitude of: I have to see it to believe it.

**Agnostic Theist:** person can believe in a god (theism) without claiming to know for sure if that god exists. Attitude of: Maybe, maybe not.

**Agnostic Atheist:** The universe is a mystery and the origin of it is beyond human understanding. If there was a creator or first origin, as a being or thing, it is also beyond our understanding and experience in this physical universe. Attitude of: Too complex to understand so why try.

## Homework Assignment

### How would you answer objections to the Gospel?

Instructions: Read each question/statement below and the Scripture references. On a separate sheet of paper, answer each objection in your own words using the listed verses and any additional verses that may help.

1. "There are too many hypocrites in the church" (Matt. 6:2; 24:51; Rom. 14:12).
2. "What about the people who have never heard the Gospel?" (Rom. 1:19-20; 2:14-15).
3. "There are many ways to God" (Prov. 14:12; John 14:6; Acts 4:12).
4. "The Bible has many errors and has been changed a lot. I don't believe it" (John 17:17; 2 Tim. 3:16; 2 Pet. 1:21).
5. "I am not so bad. My good outweighs my bad" (Isa. 64:6; Rom. 3:10, 23; Jas. 2:10).
6. "Why would a 'good' God allow suffering in the world?" (Rom. 5:12; 1 Pet. 5:10; Job 1:5-22).
7. "I'll wait until another time. I want to enjoy myself now" (Prov. 27:1; Isa. 55:6; Luke 12:19-20).
8. "There are things I might have to give up" (Psa. 37:1-5; Matt. 6:33; Mark 8:36-37).
9. "I am trying to get some things in my life straightened out first" (Luke 5:32; Tit. 3:3-5).
10. "God is too loving to condemn anyone. I do not believe in hell" (Matt. 7:13-14; 25:41; John 3:18-20, 36; Rev. 20:11-15).

## OTHER TYPES OF EVANGELISM

There are many creative ways that you can evangelize. Here are a few other types of evangelism methods that have been found to be successful.

- Water Day/Water Evangelism
  - Distribute free ice-cold water bottles during weekends of extreme heat at major street intersections. Replace water bottle labels with customized labels that serve as a witnessing tool and call for salvation.
  
- Prayer at the Park
  - Go to major parks in the city; see up a Prayer Station/Tent and offer one-to-one prayer and counseling
  
- Prayer Evangelism
  - Go door-to-door in neighboring communities offering prayer
  
- Curbside Evangelism
  - Use bright colored poster boards to make signs with scripture or simple comments (Example: God Loves You, Jesus Loves You, Need Prayer?, Keep Pressing, etc.) and have volunteers hold up the signs at a busy corner or cross-street intersection.
  - Set up a tent with volunteers in an empty or near-by parking lot (ask permission if needed) so people who want prayer or counseling can have their need met on-the-spot.
  
- Tract Distribution
  - Distribute tracts to people or leave in a specific public area. See “Strategic Places You Can Put Tracts” for more details.
  - Make sure you place a label on the tract with your church information.
  
- T-Shirt Evangelism
  - You can evangelize just by what you choose to wear
  - Wear a shirt that has a message or statement that would cause people to ask you the meaning about the church. (Example: If you wear a t-shirt that says “Keep Calm and Trust Him”...someone may come up to you and ask who’s the “Him” that I should trust)
    - Use this as an opportunity to witness about Jesus

## Strategic Places You Can Put Tracts:

- In bill envelopes when you send in your bill payment to the company
- Credit card offer envelopes (you don't have to sign up for the credit card though!) – they provide postage paid envelopes, so it's free!
- Inside the videos that you return to the video store or Library Books
- Inside books and magazines that you DON'T buy
- In doctor offices on the magazine tables and in the magazines themselves
- In Hospitals near the magazines (throw out all the JW Watchtower garbage)
- Leave a tract on the table at the restaurant or with the bill- make sure you leave a GOOD TIP!
- ATM machines or Pay at the Pump Gas Pumps, in the credit card slot- I recommend using a credit card type tract, or another business card size tract, since they fit perfectly into the credit card slots without getting stuck
- Bank drive thru- after transaction, leave a tract in the transport tube for the next customer to read
- Letters or Cards to family members, friends, etc. for a birthday, anniversary, Christmas, get well, etc.
- Near the salt and pepper shakers or other condiments in restaurants
- At the airport in all the seats where people aren't sitting in
- At payphones
- Near the vending machines or candy machines
- On an airplane in a magazine or in the magazine holder or in the bathroom
- On a park bench
- On a train, subway or in a cab
- Movie Theatre cup holders
- Or **PEOPLE'S HANDS**

## Here are some people to give tracts to and places to find lots of people

- Waiter/Waitress/Cashiers
- Family members/Friends/Neighbors/Co-workers
- Strangers
- At parades
- At fairs/festivals
- At sporting events
- In front of Casinos
- At the beach
- College campuses
- **ANYONE AND EVERYONE ELSE**

